

Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 L-03 DHA-02 EB-08 COME-00 TRSE-00 SCA-01

H-01 SS-15 NSC-05 IO-13 CIAE-00 DODE-00 INR-07

NSAE-00 PA-01 USIA-06 PRS-01 SP-02 /078 R

DRAFTED BY EUR/EE:SFROMOWITZ:DJW

APPROVED BY EUR/EE:NGANDREWS

EUR/RPE - MR. SWARTZ (SUBSTANCE)

EUR/RPM - MR. HUFF

L/M - MR. SHAMWELL (INFO)

-----111928Z 129132 /46

P 111851Z MAR 77

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE PRIORITY

INFO AMCONSUL ZAGREB PRIORITY

C O N F I D E N T I A L STATE 054673

E.O. 11652: GDS

TAGS: CSCE, BDIS, ETRD, YO

SUBJECT: REPORTED YUGOSLAV DISCRIMINATION AGAINST AMERICAN
FIRMS

REF: BELGRADE 1208

1. DEPARTMENT HAS BEEN INFORMED OF ALLEGED BLACKLISTING
BY YUGOSLAV ENTERPRISES OF U.S. TRAVEL AGENCY (JET AND
CRUISE LTD.) WHICH HAS BEEN ACTIVE IN TOURIST TRADE WITH
YUGOSLAVIA. ACCORDING TO AGENCY'S CO-OWNER, PHYLLIS
RUDENJAK, THIS BLACKLISTING DATES BACK TO 1974, WHEN
KOMPAS AND JAT BEGAN REFUSING TO WORK WITH JET AND CRUISE
LTD. SINCE LARGE PERCENTAGE OF AGENCY'S BUSINESS DE-
PENDED ON COOPERATION BY JAT AND YUGOSLAV TRAVEL SER-
VICES IN YUGOSLAVIA (I.E., FOR HOTEL PLACEMENT AND
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RENT-A-CAR), THIS HAS HAD MAJOR IMPACT ON OPERATION.
IN PAST YEAR RUDENJAKS HAVE BEEN TOLD BY COLLEAGUES
THAT THEIR AGENCY WAS BLACKLISTED BECAUSE MR. RUDENJAK
LEFT YUGOSLAVIA ABOUT 13 YEARS AGO (LEGALLY, WIFE BELIEVES),
BUT RUDENJAKS, WHO CLAIM NOT TO BE INVOLVED IN ANY YUGO-
SLAV EMIGRE GROUPS, DO NOT BELIEVE THIS. RATHER, THEY
ASSUME THAT JAT AND KOMPAS WERE TRYING TO SQUEEZE OUT

COMPETITION IN FAVOR OF U.S.-BASED YUGOSLAV TRAVEL AGENCIES.

2. THIS IS FIRST POSSIBLE INSTANCE DEPARTMENT HAS ENCOUNTERED OF BLACKLISTING MENTIONED IN EMBASSY'S CSCE ANALYSIS (REFTEL, PARAS 16 AND 19). WE WOULD BE INTERESTED IN FURTHER INFORMATION OF THE REPORTED SOCIAL ACCORD AND THE ONE CASE OF WHICH EMBASSY SAYS IT IS AWARE. IN VIEW OF CSCE CONSULTATIONS SCHEDULED TO TAKE PLACE HERE MARCH 15-16, WHICH INCLUDES PRESENTATIONS ON BASKET II, WE WOULD APPRECIATE A PRELIMINARY REPLY ASAP SO THAT DEPARTMENT CAN JUDGE WHETHER TO RAISE GENERAL QUESTION OF BOYCOTT WITH PESIC. EMBASSY VIEWS ON THIS POINT ARE WELCOME.

3. DEPARTMENT IS SEEKING FURTHER INFORMATION ON CASE OF TRAVEL AGENCY FROM MRS. RUDENJAK, WHICH WE WILL FORWARD TO EMBASSY.
VANCE

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